

DREW AUGUSTIN, SIOR, CCIM

Principal / President
Office and Industrial Sales and Leasing
Commercial Investment Sales



CAREER SUMMARY

Drew has over 45 years of commercial real estate experience. His focus is Office and Industrial Sales and Leasing, specializing in tenant and buyer representation along with investment real estate counseling / brokerage. Drew has also co-developed and owns several office and industrial buildings in central Indiana. Entry into real estate was through positions with Melvin Simon & Associates shopping center developers, the commercial division of the F.C. Tucker Company, NAI Olympia Partners where he was President and a Principal. Drew formed Alliance Commercial Group in 2011 and is currently the President and Principal.

EXPERIENCE

- 2011 – Present Alliance Commercial Group LLC; Principal / President – 8 years
- 1993 – 2010 NAI Olympia Partners; Principal and past President – 17 years
- 1979 – 1993 Colliers / F.C. Tucker Company; Manager of Office Sales and Leasing Division – 14 years
- 1977 – 1979 Landau Hyman; Assistant Mall Manager Glendale Shopping Center - 2 ½ years
- 1975 – 1977 Melvin Simon and Associates / MS Management; Financial Analyst, Lease Administration, New Center Development - 2 ½ years

PROFESSIONAL RECOGNITIONS

- 2016 Executive Committee, Indiana Commercial Board of REALTORS (ICBR)
- 2015 Midwest Real Estate News 2015 Commercial Real Estate Hall of Fame
- 2015 President Indiana Commercial Board of REALTORS (ICBR)
- 2013 - 2014 Vice President, Secretary and Treasurer Indiana Commercial Board of REALTORS (ICBR)
- 2001 – 2014 Board of Directors-Building Owners and Managers Association (BOMA Indianapolis) – 14 years
- 2005 – 2006 President of Building Owners and Managers Association (BOMA Indianapolis)
- 2000 REALTOR of the Year, Indiana Commercial Board of Realtors (ICBR)
- 2000 Active Member of the Year-Building Owners and Managers Association (BOMA-Indianapolis)
- 1999 “Charlie Hustle” Most Transactions for the Year-Olympia Partners, Ltd.

- 1997 President, Indiana SIOR Chapter
- 1994-1997 Board of Directors Indiana Commercial Board of REALTORS – Charter Member
- 1994 President, Indiana CCIM Chapter

COMMUNITY LEADERSHIP

- Past Board Member (14 Years) Building Owners and Managers Association (Indianapolis)
- Past President, Indianapolis BOMA Chapter
- Past President, Indiana CCIM Chapter
- Past President, Indiana SIOR Chapter
- Past Moderator of Geist Christian Church, served on their Board of Directors
- Former Real Estate Instructor at Indiana University Purdue University at Indianapolis
- Hall of Fame 2015 Midwest Real Estate News
- Forty over 40 recognition by Midwest Real Estate News
- Alumnus of Sigma Chi Fraternity / Indiana University Bloomington Indiana

MAJOR CLIENTS SERVED

- Zevacor Molecular / Illinois Health & Science / Decatur Memorial Hospital, Decatur IL
- Christian Church Services (Disciples of Christ) International Headquarters
- MacAllister Machinery Company, Inc. (Indiana & Michigan)
- Roche Diagnostics Corporation and Roche Diagnostics Operations
- The Howard E. Nyhart Company
- Piper Logistics Corporation
- Adayana
- ITT Educational Services (San Bernardino)
- Irwin Mortgage Corporation
- Midwest Independent Systems Operator (MISO)
- Clarian Health/ IU Health
- Browning Day Mullins Dierdorf Architects
- Resort Condominiums International (RCI)
- Xerox Corporation

EDUCATION

- Designee - Society of Industrial & Office Member (SIOR)
- Designee - Certified Commercial Investment Member (CCIM)
- Licensed Real Estate Broker, State of Indiana 1984 RB14037392
- Licensed Real Estate Broker, State of Arizona 2019 BR687478000
- BS Degree in Business, Finance, Indiana University in 1976